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EDUCATION

Ph.D., Economics, University of Memphis, 1997
M.A., Economics, University of Memphis, 1994
B.B.A., Economics, Memphis State University, 1991

WORK EXPERIENCE

Econ One Research, Inc., Memphis, TN
Senior Economist, 2013-Present

Nathan Associates Inc., Memphis, TN
Managing Economist & Director, Mid-South, 2006-2013

University of Southern Mississippi, Long Beach and Hattiesburg, MS
Associate Professor of Economics (with tenure), 2006
Assistant Professor of Economics and Business Advisory (BAC)
Research Professor, 2004-2006
Assistant Professor of Economics, 2000-2003

Nathan Associates Inc., Arlington, VA
Managing Economist, 1999-2000
Associate Economist, 1998

AFFILIATIONS

The Econometric Society
American Economic Association
National Association of Forensic Economics
Southern Economic Association
Economic Club of Memphis

PUBLICATIONS

Edited Book

Knowlton, D. S. & Sharp, D. C. (Eds.). (2003). *Problem-Based Learning for the Information Age*. San Francisco: Jossey-Bass.

Book Chapters

Sharp, D.C. (2003). "Problem-Based Learning in an MBA Economics Course: Confessions of a First-Time User." In D. S. Knowlton & D. C. Sharp (Eds.), *Problem-Based Learning for the Information Age*. San Francisco: Jossey-Bass.

Knowlton, D. S. & Sharp, D. C. (2003). "Editor's Notes." D. S. Knowlton & D. C. Sharp (Eds.), *Problem-Based Learning for the Information Age*. San Francisco: Jossey-Bass.

Ciscel, D.H. & Sharp, D.C. (1999). "Household Labor in Hours by Family Type." In T. R. Ireland & T. O. Depperschmidt (Eds.), *Assessing Family Loss in Wrongful Death Litigation: The Special Roles of Lost Services and Personal Consumption* (pp. 194-204). Tucson, AZ: Lawyers and Judges Publishing Co, Inc. (Reprinted from *Journal of Forensic Economics*, 8(2), 115-123).

Articles

Knowlton, D.S. (2015, July). "Students' Opinions of Instructional Strategies in a Graduate-Level Creativity Course." *International Journal for the Scholarship of Teaching and Learning*, 9(2).

Sharp, D.C. (2015, January 12). "Improving Outlook Relative to Last Quarter, Especially Regarding the City." *Memphis Economic Indicator*, 2015:Q1.

Sharp, D.C. (2014, October 9). "Of Bulls, Bears and a Tepid (but significant) 2014:Q4." *Memphis Economic Indicator*, 2014:Q4.

Sharp, D.C. (2014, July 9). "Rising Small-Firm Confidence and Standard Economic Forecasts Predict Marginal Gains." *Memphis Economic Indicator*, 2014:Q3.

Sharp, D.C. (2014, April 16). "Logistics and Distribution Confidence Fuels Optimism for Regional Economy." *Memphis Economic Indicator*, 2014:Q2.

Song, C. & Sharp, D. (2012, July 19). "Rethinking the Unemployment Status of Job Applicants." *Law360*.

- Knowlton, D.S. & Sharp, D.C. (2012). "Students' Journal Writing Practices and Opinions in a Music Methods Course." *Visions of Research in Music Education*, 22, 1-28.
- Sharp, D.C., Weiss, R.E. & Knowlton, D.S. (2005). "Applications of Generative Learning for the Survey of International Economics Course." *Journal of Economic Education*, 36(4), 345-357.
- Sharp, D.C. & Zantow, K. (2005). "Attribution of Injury in the Shrimp Antidumping Case: A Simultaneous Equations Approach." *Economics Bulletin*, 6(5), 1-10.
- Zantow, K., Knowlton, D.S & Sharp, D.C. (2005). "More Than Fun and Games: Reconsidering the Virtues of Strategic Management Simulations." *Academy of Management Learning and Education*, 4(4), 451-458.
- Thomeczek, M.A., Knowlton, D.S. & Sharp, D.C. (2005). "Practical Advice for Supporting Learning Through the Use of Summary/Reaction Journals." *Across the Disciplines: Interdisciplinary Perspectives on Language, Learning and Academic Writing*, 2(1), 10-20.
- Sharp, D.C. & Ciscel, D. H. (2004). "General Econometric Models of Housework for Husbands and Wives: An Amalgam of Ideas to Answer New Inquiries." *Journal of Forensic Economics*, 17(2), 203-221.
- Sharp, D.C., Heath, J.A., Smith, W.T. & Knowlton, D.S. (2004). "But Can She Cook? Women's Education and Housework Productivity." *Economics of Education Review*, 23, 605-614.
- Sharp, D.C., Jeffress, P.W. & Finnigan, S.M. (2003). "A Tool for Selecting Optimal Variable Time Lags in Regional Forecasting Models." *Applied Research in Economic Development*, 1(2), 3-11.
- Sharp, D.C., Weiss, R.E. & Knowlton, D.S. (2003). "Generative Learning Strategies for the Survey of International Economics Course." *Social Science Research Network Electronic Library* (Economics Research Network) [<http://ssrn.com/abstract=392860>].
- Knowlton, D.S. & Sharp, D.C. (2002). "Integrated Performance Reviews in the Cumulative Case Study: Promoting Continued Learning Among Students." *Journal on Excellence in College Teaching*, 13(2/3), 103-117.
- Prusa, T.J. & Sharp, D.C. (2001). "Simultaneous Equations in Antidumping Investigations." *Journal of Forensic Economics*, 14(1), 63-78.
- Ciscel, D.H., Sharp, D.C., & Heath, J.A. (2000). "Family Work Trends and Practices: 1971 to 1991." *Journal of Family and Economic Issues*, 21(1), 23-36.

Sharp, D.C., Ciscel, D.H., & Heath, J.A. (1999). "Back to Becker: Valuing Women's Economic Contribution from Housework with Household Production Functions." *Journal of Forensic Economics*, 12(1), 215-235.

Heath, J.A., Ciscel, D.H., & Sharp, D.C. (1998). "The Work of Families: The Provision of Market and Household Labor and the Role of Public Policy." *Review of Social Economy*, 56(1), 501-521.

Heath, J.A., Ciscel, D.H., & Sharp, D.C. (1998). "Too Many Hours-Too Little Pay: The Impact of Market and Household Hours on Women's Work Lives." *Journal of Economic Issues*, 32(2), 587-594.

Sharp, D.C. (1997). "What Concerns the Regional Experts: A Survey of Mid-South Economists." *Business Perspectives*, 9(4), 11-12.

Sharp(e), D.C. (1997). "Economic Forecasts by Industry Type: Comparisons and Statistical Tests." *Applied Economics Letters*, 4, 415-418.

Ciscel, D.H. & Sharp, D.C. (1995). "Household Labor in Hours by Family Type." *Journal of Forensic Economics*, 8(2), 115-123.

Proceedings

Sharp, D.C. & Finnigan, S.M. (2002). "The Lag-o-Matic: An Improved Method for Selecting the Lag Structure of Multiple Predictor Variables in the Absence of Theory." *SESUG 2002: The Proceedings of the Southeast SAS Users Group*, 355-359.

Published Monographs & Reports

Sharp, D.C. (2002). "Forecasts of Employment for the Biloxi-Gulfport-Pascagoula MSA." Long Beach, Mississippi: The University of Southern Mississippi, Gulf South Economic Research Center.

Sharp, D.C. (2000). "Personal Damage Basics: A Training Manual and Sourcebook for the Junior Litigation Staff of Nathan Associates Inc." Arlington, Virginia: Nathan Associates Inc.

Ciscel, D.H., Cox, D., Gnuschke, J., Sharp, D.C. & Wallace, J. (1998). "The Economic Impact of Annexation" (Prepared for Memphis Area Chamber of Commerce). Memphis, Tennessee: The University of Memphis, Bureau of Business and Economic Research.

Sharp, D.C. (1997). *Estimating the Parameters of Household Production Functions: Valuation of Household Labor by Family Type and Race* (Doctoral dissertation, The University of Memphis, 1997). UMI Microform 9807178.

PRESENTATIONS

Sharp, D.C. (2010, October). "Economic Analysis of Cartels." Presentation at the India/US Competition Laws Cartel Enforcement meetings for the Competition Commission of India, U.S. Chamber of Commerce, Washington, DC.

Ciscel, D.H. & Sharp, D.C. (2010, January). "The Single-Earner Income Personal Consumption Deduction and Human Capital Wealth." Paper presented at the meeting of the National Association of Forensic Economists, ASSA Annual Conference, Atlanta, GA.

Terry-Sharp, K.A., Bellamy, P.Y. & Sharp, D.C. (2008, November). "What Counts for Tenure – Preliminary Survey Results." Paper presented at the meetings of the American Anthropological Association, San Francisco, CA.

Sharp, D.C. (2008, June). "Antitrust Economics 101: Collusion." Presentation at the meeting of the Women's Antitrust Plaintiffs' Attorneys (WAPA), New York, NY.

Ciscel, D.H., Sharp, D.C. & Cheng, P.Y. (2008, January). "Selling Fried Chicken: Issues of Combining Business Losses with Personal Injury – A Case Study." Paper presented at the meeting of the National Association of Forensic Economists, ASSA Annual Conference, New Orleans, LA.

Knowlton, D.S. & Sharp, D.C. (2005, April). "Does Taking the Garbage Out Count? The Masculine Response and the Effects of Education on the Reported Housework Hours of Husbands." Paper presented at the 2005 College of Arts and Sciences Spring Colloquium, Southern Illinois University Edwardsville.

Sharp, D.C. & Zantow, K. (2004, October). "Live or Limp? The Case for Antidumping Duties on Imported Shrimp." Paper presented at the conference Managing Globalization: The Role of Business and the State, Long Beach, Mississippi.

Zantow, K., Sharp, D.C., Knowlton, D.S., & Weiss, R.E. (2004, September). "An Analysis of Generative Learning Opportunities in Computer Based Business Simulations." Paper presented at the 2004 Annual Conference of the Academy of Management, New Orleans, Louisiana.

Sharp, D.C. & Ciscel, D.H. (2003, November). "Forensic Interpolation of Household Production Data Using the 2001 PSID." Paper presented at the 2003 Annual Conference of the Southern Economic Association, San Antonio, TX.

- Sharp, D.C. (2003, February). "Determining Material Injury in Antidumping Investigations: A Simultaneous Equations Approach." Paper presented at the Department of Economics Research Seminar Series, University of Memphis, TN.
- Sharp, D.C. & Ciscel, D.H. (2002, November). "Household Labor in Hours by Family Type: 1999 PSID Data." Paper presented at the 2002 Annual Conference of the Southern Economic Association, New Orleans, LA.
- Sharp, D.C. & Knowlton, D.S. (2002, November). "On the Curious Role of Education and Housework Productivity: Evidence from Married Women." Paper presented at the 2002 Annual Conference of the Southern Economic Association, New Orleans, LA.
- Sharp, D.C. & Finnigan, S.M. (2002, September). "The Lag-o-Matic: An Improved Method for Selecting the Lag Structure of Multiple Predictor Variables in the Absence of Theory." Paper presented at the 10th Annual Conference of the Southeast SAS Users Group, Savannah, GA.
- Sharp, D.C. (2001, January). "Simultaneous Equations in Antidumping Investigations: An Application for International Trade Consulting." Paper presented at the meeting of the National Association of Forensic Economists, ASSA Annual Conference, New Orleans, LA.
- Ciscel, D.H. & Sharp, D.C. (2000, January). "Hours and Income in Selected Occupations: The Experience of the Last Two Decades." Paper presented at the meeting of the National Association of Forensic Economists, ASSA Annual Conference, Boston, MA.
- Ciscel, D.H., Sharp, D.C., & Heath, J.A. (1999, January). "Trends and Practices: Household Labor from 1971 to 1991." Paper presented at the meeting of the National Association of Forensic Economists, ASSA Annual Conference, New York, NY.
- Sharp, D.C., Ciscel, D.H., & Heath, J.A. (1998, January). "Econometric Estimates of the Value of Household Production: Findings from 1992 PSID Data." Paper presented at the meetings of the National Association of Forensic Economists, ASSA Annual Conference, Chicago, IL.
- Heath, J.A., Ciscel, D.H., & Sharp, D.C. (1998, January). "Too Many Hours - Too Little Pay: The Impact of Market and Household Hours on Women's Work Life." Paper presented at the meetings of the Association for Evolutionary Economics, ASSA Annual Conference, Chicago, IL.

Gnuschke, J., Ciscel, D.H., Wallace, J., Sharp, D.C., & Cox, D. (1997, November). "Economic Impact: Public Question 98." Paper presented to the Memphis-Area Chamber of Commerce, Memphis, TN.

Sharp, D.C. (1997, October). "Memphis in the Millennium: Economic Projections and the Shelby County Spiral." Paper presented to the Job Security Employment Commission, Memphis, TN.

Sharp, D.C. (1996, March). "A Comparison of Forecasts by Industry Type." Paper presented at the 32nd annual meeting of the Missouri Valley Economic Association, Memphis, TN.

AWARDS AND HONORS

Adjunct Research Co-Mentor, Graduate Faculty, 2008-2013, Department of Economics, University of Memphis.

Business Advisory Council (BAC) Research Professor, 2004-2006, College of Business, University of Southern Mississippi.

Research, Scholarly & Creative Activity Award Nominee, Spring 2003, for "Determining Material Injury in Antidumping Investigations: A Simultaneous Equations Approach," Applied Research Category, University of Southern Mississippi.

Outstanding Faculty Award for 2001, Gulf Coast Division of Business, University of Southern Mississippi.

Beta Gamma Sigma

Omicron Delta Epsilon

OTHER PROFESSIONAL ACTIVITIES

Journal Referee

Applied Economics

Applied Economics Letters

Economics of Education Review

Journal of Forensic Economics

Conference Session Chair

73rd Conference of the Southern Economic Association, San Antonio, November 2003. Session Title: NAFE #3, Estimating Losses in a Forensic Environment.

72nd Conference of the Southern Economic Association, New Orleans, November 2002. Session Title: NAFE #1, Unique Problems Faced by the Forensic Economist.

71st Annual Conference of the Southern Economic Association, Tampa, November 2001. Session Title: NAFE #3, New Evidence in Forensic Analysis.

Media Appearances

Sharp, D.C. (2007, April 27). "Litigation Economists Offer Broad Range of Expertise, Not Just for Damage Calculation." *The Memphis Business Journal*, p. 34.

Sheffield, C. (2006, November 17). "Nathan Associates Opens Economic Consulting Office for Legal Community." *The Memphis Business Journal*, p. 10 [Note: Newspaper story and interview regarding the expansion of Nathan Associates to Memphis].

Watson, M. (2004, November 15). "Looking ahead: Economy." *The Journal of South Mississippi Business*, p. 18 [Note: Newspaper interview regarding economic impacts of 2004 presidential election and local referendums].

Nelson, W. (Content Producer). (2004, October 19). "Calgary Today." CHQR AM 770 Radio, Calgary, Alberta, Canada [Note: Live radio talk show interview with host Mike Blanchard regarding research paper "But can she cook? Women's education and housework productivity"].

Anderson, L. (Content Producer). (2004, October 13). "Adler on Line." CJOB Radio, Winnipeg, Manitoba, Canada [Note: Live radio talk show interview with host Charles Adler regarding research paper "But Can She Cook? Women's Education and Housework Productivity"].

Owens, A.M. (2004, October 12). "Educated Women Slower at Housework, Study Says." *The National Post* (Canada), p. A1 [Note: Newspaper interview regarding research paper "But can she cook? Women's education and housework productivity"].

Snyder, J. (1996, August 23). "U of M Economist Tests Economic Forecasts." *Memphis Daily News* [Note: Newspaper interview regarding research paper "Economic Forecasts by Industry Type: Comparisons and Statistical Tests"].

CONSULTING EXPERINCE

Dr. Sharp is an expert in economic, financial, and other business issues that arise in litigation.

As an economic consultant in litigation matters, Dr. Sharp's clients have included both plaintiffs and defendants in cases involving antitrust, employment, and various other commercial and personal tort claims. He has worked as a consulting economist and econometrician on over 170 cases in federal and state courts since 1998. Dr. Sharp has served as an expert witness providing written and/or oral testimony in the following venues:

- Chancery Court of Shelby County, Tennessee
- Circuit Court of Decatur County, Tennessee
- Circuit Court of DeSoto County, Mississippi
- Circuit Court of Fayette County, Tennessee
- Circuit Court of Franklin County, Tennessee
- Circuit Court of Giles County, Tennessee
- Circuit Court of Humphreys County, Tennessee
- Circuit Court of Madison County, Tennessee
- Circuit Court of Marshall County, Mississippi
- Circuit Court of Pulaski County, Arkansas
- Circuit Court of Rutherford County, Tennessee
- Circuit Court of Shelby County, Tennessee
- Circuit Court of Stoddard County, Missouri
- Circuit Court of Tipton County, Tennessee
- Circuit Court of Williamson County, Tennessee
- Superior Court of the State of California for the County of Imperial
- U.S. District Court for the Central District of California
- U.S. District Court for the Eastern District of Arkansas
- U.S. District Court for the Eastern District of Virginia
- U.S. District Court for the Middle District of Tennessee
- U.S. District Court for the Northern District of Illinois
- U.S. District Court for the Northern District of Indiana
- U.S. District Court for the Northern District of Mississippi
- U.S. District Court for the Northern District of Texas
- U.S. District Court for the Southern District of Florida
- U.S. District Court for the Southern District of Illinois
- U.S. District Court for the Southern District of Mississippi
- U.S. District Court for the Western District of Arkansas
- U.S. District Court for the Western District of North Carolina
- U.S. District Court for the Western District of Tennessee
- U.S. District Court for the Western District of Texas
- U.S. Equal Employment Opportunity Commission

A full list of consulting projects is available by request.